

TRUE POTENTIAL DEFENSIVE PORTFOLIO

Portfolio Objective

The objective of the True Potential Defensive Portfolio is to provide investors with a way to achieve their investment goals. The Portfolio offers full exposure to different manager styles within the Defensive risk profile. We review the Portfolio monthly and, if necessary, rebalance to the allocation of styles that we believe offers the best opportunity for growth within the Defensive risk profile. The Portfolio aims to produce a higher risk-adjusted outcome at a lower average cost, compared to an equally-weighted model of Defensive funds.

Risk Profile: Defensive

The Defensive Investor may be very sensitive to short-term losses. A Defensive Investor's potential aversion to short-term losses could compel them to sell their investment and hold a zero risk investment instead if losses occur. Defensive Investors would possibly accept lower long-term return in exchange for smaller and less frequent changes in portfolio value. Analysing the risk-return choices available, a Defensive Investor is usually willing to accept a lower return in order to assure the safety of his or her investment.

Ongoing Charge Figure (OCF)*: 0.69%

There are no entry or exit charges.

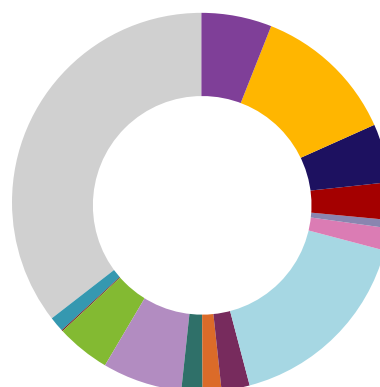
Launch Date: 1st October 2015

Portfolio Diversification



Strategy Allocation

● Manager of Managers - True Potential SEI Defensive	24.0%
● Actively Passive - True Potential 7IM Defensive	22.0%
● Adaptive Investment - True Potential UBS Defensive	28.0%
● Positive Alignment - True Potential Growth Aligned Defensive	26.0%



Asset Allocation

● UK Equities	6.0%
● North American Equities	12.3%
● European (ex UK) Equities	5.0%
● Japanese Equities	3.2%
● Asia Pacific (ex JPN) Equities	0.7%
● Emerging Markets Equities	1.9%
● Global Bonds	16.8%
● Global Inflation Linked bonds	2.4%
● Emerging Market Bonds	1.6%
● Global High Yield Bonds	1.8%
● UK Gilts	6.8%
● UK Credit	4.6%
● Property	0.1%
● Commodities	1.3%
● Cash	35.5%

Strategy and Asset Allocation are subject to change at any time without notice, are for information purposes only and should not be construed as investment recommendations.

The True Potential Growth Aligned Defensive Fund may be subject to a Share of Growth fee.

Please refer to the Fund Prospectus and Key Investor Information Document (KIID) for more information.

*OCF payable can fluctuate over time as the underlying investments are variable and can change.

Investment Commentary

The True Potential Defensive Portfolio returned -1.47% over the month of October with equity markets falling as investors became nervous believing that markets, specifically the US, had advanced too far.

Global bonds were up 1.34% over the month with inflation linked and UK bonds up 2.24% and 0.91% respectively in Sterling terms, bolstering overall portfolio performance and illustrating diversification. Returns within equities overall were negative with global equities registering a 5.23% loss in Sterling terms. Up until the start of October, the US had been incredibly strong with returns of 14.65% year-to-date in Sterling terms, rising on the back of strong economic and company data. The catalyst for the volatility experienced was investors becoming worried that interest rate rises within the US were starting to bite after eight 0.25% hikes since December 2015. This has then spilt over into other global markets, arguably an overreaction. On a relative basis the UK was one of the best performers with Sterling weakness helping to buoy up returns for the larger multi-national companies in the UK.

Moving onto individual fund performance, the True Potential SEI Defensive Fund was the strongest performer due to the high fixed income exposure and relatively large cash position. The True Potential 7IM Defensive Fund benefitted from strong alternative asset selection and high relative fixed income exposure, all of which helped to mitigate the adverse performance experienced in equity markets throughout October.

Over the month, we made no changes to the Portfolio conscious that the managers have been making some significant changes. SEI have been paring back exposure to the UK at the higher risk end and have introduced a new fund to reduce currency risk and to take advantage of tactical/short term opportunities such as the addition to commodities. As always, the optimisation factors of risk, cost, expected return and risk-adjusted return remain paramount and we are happy that all are currently optimised.

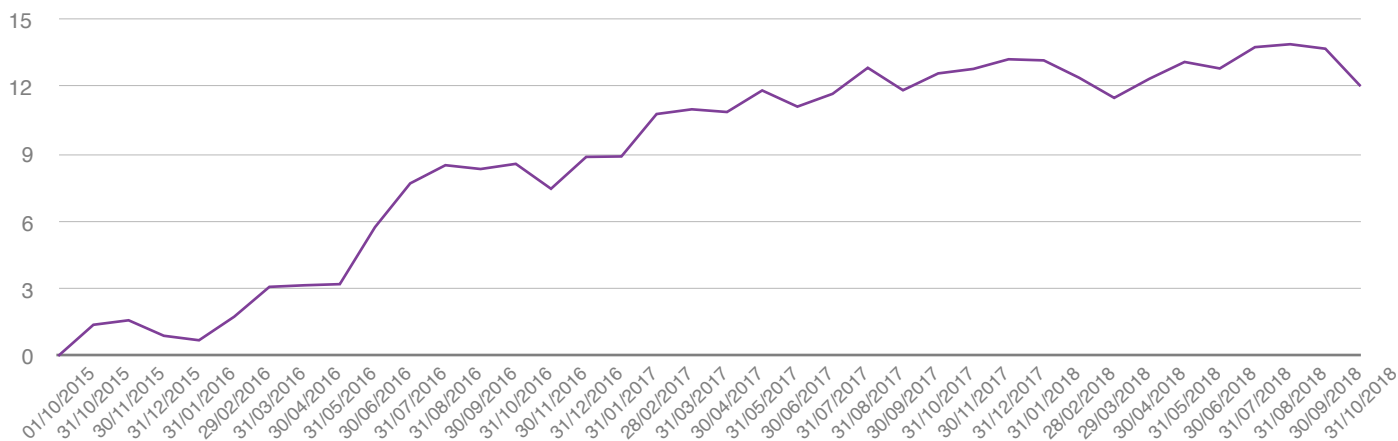
Performance (As of 31 October 2018)

	1 Month	3 Month	6 Month	1 Year	3 Year	Since Launch
True Potential Defensive Portfolio	-1.5%	-1.5%	-0.3%	-0.5%	10.5%	12.0%

Annual Percentage Growth

	Oct 2015 - Oct 2016	Oct 2016 - Oct 2017	Oct 2017 - Oct 2018
True Potential Defensive Portfolio	7.2%	3.6%	-0.5%

Cumulative Performance (%)



Source: True Potential Investments, based on net asset value (as of 31 October 2018).

Performance is calculated on a Total Return basis and is net of Portfolio OCF.

With investing, your capital is at risk. Investments can fluctuate and you may get back less than you invest.

Past performance is not a guide to future performance.



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If you are unsure about the information contained within the document, or the suitability of this investment to meet your needs, you should take professional advice.

True Potential Investments LLP is authorised and regulated by the Financial Conduct Authority, FRN 527444.

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A Fund Prospectus and Key Investor Information Document (KIID) for each of the underlying investments listed above are available from

www.tpllp.com/wealth-strategy-fund-range or by email to investmentmanagement@tpllp.com